

Automation Safety Specialist Engineer

Cincinnati, OH-USA

Benefits Offered

401K, Dental, Life, Medical, Vision

Employment Type

Full-Time

The position will have primary responsibility in increasing Leuze's safety products and services sales by providing high technical and application knowledge. This position will require direct contact with Leuze's customers including system integrators, OEMs, distributors, and end users.

Key responsibilities:

- Build and maintain strong relationships with customers to confirm needs around safety project opportunities.
- Provide technical consultation and service to customers to help solve applications using Leuze's safety products with the latest safety regulations
- Perform Leuze safety services at customer locations
- Provide on-site support during start-up of Leuze's safety solutions for complex applications
- Build personal safety competence in North American and International safety standards, safety technology and the application of safety products

Key Competency Requirements:

- Experience within the Industrial Automation safety field
- Bachelor's degree in Mechanical or Electrical Engineering
- 3-5 years of experiences in selling and applying machine safeguarding devices is preferred
- TUV or similar safety certification
- Demonstrated ability to propose and present consulting projects. Strong understanding of machine safety in a manufacturing environment
- Knowledge in working with safety legislation, e.g. OSHA, IEC, ISO, EN Safety standards
- Selling / applying safety products/solutions, safety light curtains, safety laser scanners, safety switches, and/or safety controllers/PLC's
- Solid understanding of machine guarding strategies including know-how on properly safeguarding machinery
- Excellent verbal and communication skills
- Competence and willingness to build knowledge in safety standards, safety technology, and the application of safety products and controls in combination with relevant safety standards.
- Implementation of safety circuit, controls and interpreting applicable standards
- Ability to accumulate and demonstrate technical knowledge
- Willingness and ability to travel 50% of the time
- Strong knowledge of the industrial services marketplace is required.
- Strong commercial skills must be present to interact at all levels of the organization.

About Leuze Electronic Inc:

With curiosity and determination, we – the Sensor People from Leuze – have been innovators for technological milestones in industrial automation for more than 50 years. The success of our customers is

what drives us along with our work future-oriented work, Leuze continuously sparks new ideas thus actively contributing to progress within the industry.